SOLUTION BRIEF



Reliable, High-speed Connectivity for Superyachts and Leisure Boats

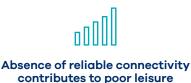


About

The demand for yachts and superyachts continues to increase globally, causing the demand for home-like connectivity at sea to rise as well. As yachts travel longer and further than before, current and future owners are in need of a reliable satellite connectivity solution that can provide them with the necessary bandwidth for maintaining critical operations, meeting safety regulations, and improving quality of life for passengers and crew onboard.

From superyachts to small charters, leisure vessels are increasingly reliant on a data-driven applications that ensure a safe and enjoyable time at sea. These applications serve a wide range of functions from tracking weather and vessel location, to enabling video calling and access to social media applications for crew and passengers.

Owners and operators of leisure charters also have high-quality broadband needs for communicating while at sea, including establishing communications with onshore personnel, onboard internet browsing, or simply enabling passengers to work remotely while on board. **Without reliable connectivity, superyachts and leisure boats at sea can experience:**



experiences for passengers

Opportunities to optimize voyage planning and fuel consumption are missed



The Intelsat FlexMaritime Solution

FlexMaritime has been engineered to provide seamless connectivity experiences for yacht owners and passengers while at sea. With a powerful global network of high-throughput satellites (HTS), FlexMaritime delivers high-quality bandwidth, even in high-density spots like the Mediterranean or the Caribbean. Additional layers of wide-beam capacity satellites further reinforce the HTS coverage for increased resiliency. Its award-winning, high-performance design provides consistent and "always available" service anywhere in the world and at sea.

Operational Efficiencies

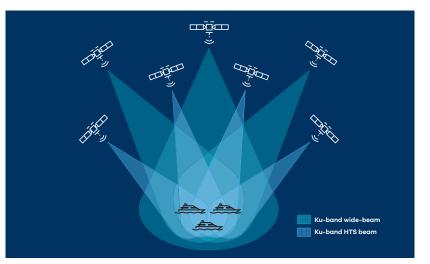
Remote diagnostics Monitoring and eNavigation updates Fuel consumption optimization Weather updates

Safety and Navigation

Vessel navigation automation Advanced AIS and collision avoidance Video surveillance

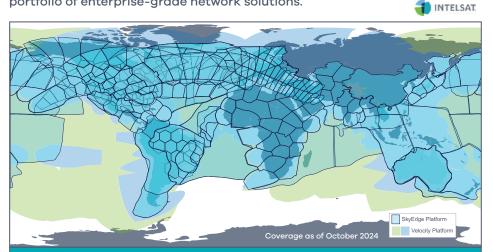
Passenger and Crew Communications

Business applications Entertainment options Media and content streaming



FlexMaritime Solution Spotlight

Chart your course to multi-orbit connectivity at sea with Intelsat's portfolio of enterprise-grade network solutions.



With over 80 qualified antennas, FlexMaritime has the largest portfolio of antenna classes to meet unique performance, size, weight, and installation requirements.

Intelsat FlexMaritime has a robust portfolio of over 80 qualified terminals, including the 37cm, 45cm, 60cm+ and 1m+ antennas

Ţ

Data Speeds:

- 37cm and 45cm: Up to 6x2 Mbps
- 60cm+: Up to 10x3 Mbps
- 1m+: Up to 20x3 Mbps

An advanced HTS connectivity solution, FlexMaritime dynamically manages layers of multi-orbit, multi-beam capacity to deliver powerful communications everywhere.

New satellites, capabilities and coverage are continually added to the FlexMaritime network. Currently in development, Intelsat's next-generation, cloud-native, software-defined satellites and network features dynamic beam switching which allows us to reconfigure coverage on the fly and deliver cost-effective bandwidth precisely when and where needed. With our ongoing investments, Intelsat can confidently support the connectivity requirements of superyachts yachts and leisure boats as they evolve.

Offered Exclusively Through Our Solutions Partners

Offered through our carefully selected solutions partners, FlexMaritime can be integrated with their innovative value-added services and world-class support to create the perfect solution for their customers.

Powered by Intelsat's Enterprise-grade Network

As the foundational architects of satellite technology, designing global network solutions that fit specific user needs is in our DNA. Let's talk about your connectivity needs today: **intelsat.com/FlexMaritime**

The FlexMaritime Difference



Built on a global space and ground network supported by 99.999% availability



Comprehensive, end-to-end security backed by SOC 3 accreditation



Scalable, adaptable solutions to meet unique and evolving connectivity needs

Supported by the highest grade of customer experience services



Easy to use and adopt, designed to simply integrate into infrastructure



intelsat.com/maritime