

Partner Enablement Program



About

The Partner Enablement Program is a key strategic initiative designed to build a strong partnership together. Offering you the tools, training, and support to accelerate your business growth with the IntelSat services portfolio. The components and resources available to you through the program include:



Partner Onboarding

Quickly begin promoting IntelSat products and services by tapping into the expertise of our channel, solutions, service delivery, product, and marketing teams.



Business Planning

With IntelSat, define joint objectives and go-to-market strategies. Through regular reviews and planning sessions, identify new market opportunities to expand your ongoing marketing initiatives with IntelSat.



Marketing and Sales Enablement

Drive growth with the IntelSat services portfolio by collaborating with our Channel Marketing and Sales teams to leverage marketing resources, sales tools, and co-funded initiatives.



Partner Enablement Program Portal

Easily access product, marketing, sales, and technical resources on IntelSat's Partner Portal to streamline success with IntelSat.

For additional information about the IntelSat Partner Enablement Program, visit intelsat.com/partners.

